Usage License Report for www.salesforce.com/resources/research-reports/state-of-sales

Verdict: Open | confidence 90% | checked 6/22/2026

License ID 01KVQK3NMZPXSGERESJYBWKSFQ | https://aiscrapesafe.opencontrols.ai/l/01KVQK3NMZPXSGERESJYBWKSFQ

Computed under United States (the searcher's stated assumptions).

What this site's own signals say you may and may not do with its content. Plain language, not legal advice.

What you can do

- Scrape or crawl these pages.
- Run text and data mining over the content.
- Use the content to train AI models.
- Use the content with AI at run time (summarizing, search, RAG).

What you can't do without permission

Nothing here came back restricted.

Ask first

- Create derivative works from the content.
- Redistribute the content.
- Transform or reformat the content.
- Tag or annotate the content.

No signal spoke to these. Ask, don't assume.

Evidence by signal

robots.txt - Allowed

Source: https://www.salesforce.com/robots.txt - Parser: robots-parser@1.0.0 - Checked: 6/22/2026

No evidence - this signal returned unknown. Unknown is never read as allowed.

Copyright / license - Unknown

Source: https://www.salesforce.com/professional-services/legal/?bc=DB - Parser: copyright_license-parser@0.1.0 - Checked: 6/22/2026

No evidence - this signal returned unknown. Unknown is never read as allowed.

Technical barriers - Allowed

Source: https://www.salesforce.com/sales/state-of-sales/?bc=DB - Parser: technical-parser@1.0.0 - Checked: 6/22/2026

No evidence - this signal returned unknown. Unknown is never read as allowed.

API / access points - Allowed

Source: https://www.salesforce.com/sales/state-of-sales/?bc=DB - Parser: api-access-parser@1.0.0 - Checked: 6/22/2026

- "official API / developer endpoint detected" - API present (informational)

The fine print

- Read for US, commercial use. Change the frame and the verdict can change.
- "Needs review" means a human should confirm before relying on the call.
- This usage license reflects machine-readable and expressed restrictions detected on the source at

check time. It is not legal advice; actual rights depend on your jurisdiction and intended use.

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